NORTHERN CALIFORNIA REGIONAL PUBLIC SAFETY TRAINING AUTHORITY

JPA Board of Directors - Agenda
Thursday December 15, 2016 – 9:00 am
2409 Dean Street, Room 124, McClellan, CA 95652

PUBLIC MEETING

- I. Call to Order
- II. Pledge of Allegiance
- III. Public comment on agenda/non-agenda items

None scheduled

- IV. Consent Agenda
 - Approve NCRPSTA Board Meeting Action Summary October 20, 2016
 - Receive SPD Board of Directors, A/DC Kevin Gardner (primary) and Lt. Dennis Joy (alternate)

V. Presentations

- NCRPSTA Financials for the period ending 11/30/16
 NCRPSTA Aging Report for the period ending 11/30/16
 NCRPSTA Statement of Cash Flows for the period ending 11/30/16
 - Receive Presentation Ms. Kelly Rowley
- 2. NCRPSTA Facilities Report
 - Receive Presentation Mr. Jack Stehno
- VI. Action Items
 - 1. Investment of Training Authority funds in the amount of \$150,000 with UBS Financial Services, for the purchase of CD's with "laddering" maturity dates.
 - Receive Presentation Mr. Stephen Quinn
- VII. Executive Directors Report
- VIII. Board Member Questions and Comments
- IX. Future Agenda Items
 - Solar Project
 - Audit Presentation January 2017
- X. Meeting Schedule (color copies will be available at the meeting and in the JPA Business Office)

NCRPSTA Inter-Agency Planning Team – December 19th NCRPSTA Board of Directors – January 19th

XI. Adjournment

Posted December 9, 2016 - 11:00 am

Kelly Rowley Clerk of the Board

Action Summary - JPA Board of Directors

Thursday October 20, 2016 - 9:00 am
2409 Dean Street, Room 124, McClellan, CA 95652

Call to Order: 09:03 am

Roll Call: Mr. Steve Segura, (LRCCD/ARC), Deputy Chief Brian Louie (SPD), Deputy Chief Chad Augustin (SFD), Mr. Stephen Quinn, Executive Director

Pledge of Allegiance:

Public Comment: None received

Consent Agenda

Approve – NCRPSTA Board Meeting Action Summary – September 15, 2016

A motion to approve the consent agenda was made by Chief Augustin, seconded by Chief Louie, all in favor, motion passes.

Presentations/Discussion:

NCRPSTA Financial Report

Board Members were provided the financial reports for the period ending 9/30/16

NCRPSTA Facilities Report

MODULAR CLASSROOMS

- Currently the water is turned on and the plumbing lines have been repaired.
- First Solutions is working on the alarm system.
- AV has been installed in MODS A and I
- The parking lot has been re-stripped
- Wi-Fi is in the works

Room 149 – Los Rios Academy Room – We are scheduled to begin the work to install electrical outlets in the floor, this work will begin 11/28/16.

Water Fountains – After the initial installation of the drinking fountains, we have saved 1265 bottles from the landfill.

Action Items:

NONE SCHEDULED

Executive Director's Report/Training Report:

- Academies SPD 38 recruits, Los Rios 37 recruits, SFD 40 recruits
- Los Rios Academy starting in January will be approximately 40 recruits

Action Summary October 20, 2016 - JPA Board of Directors Meeting - Page 1 of 2

Approved on Consent Agenda – Action Summary – JPA Board of Directors – December 15, 2016

Action Summary - JPA Board of Directors
Thursday October 20, 2016 – 9:00 am
2409 Dean Street, Room 124, McClellan, CA 95652

- Training Report Overall we have seen an increase in the number of training hours, which directly relates to facility usage.
 - ➤ Louie Has the FOS been utilized?
 - Quinn Yes, primarily by the member agencies. We are working on a POST course to able to present to the region.
- ICI Contract has not yet been signed, we do have a couple of November courses, which may
 have to be cancelled. We are hopeful we will be getting this in the next week or so. This does not
 affect the CHP courses that we present.
- RideWell Motorcycle Training is selling their business, the new owner is waiting on their financing to be approved before they sign a lease. RideWell is scheduled to vacate the premises October 31st.
- Solar Project The County was given a schematic of the layout of the solar panels, and there are
 no issues with the location interfering with the airport runway. Any funding over \$250k must go to
 the Board of Supervisors.
- The Audit is underway, we are hoping for a December presentation to the Board.
- Long-term Lease for the JPA campus Chief Somers has asked for the information, I will followup on where we are with the lease.
- Follow-up to the Insurance question posed at the last meeting All of our coverages have been
 reviewed, to ensure that we are appropriately covered. The Modular classrooms are covered
 effective 11/1/16. Just a reminder, the County of Sacramento is responsible for insuring the
 buildings and we insure the contents of the building. Contents coverage is for JPA owed property
 only.

Board Member Questions and Comments:

- Segura Range 1 We were going to look at the feasibility of Range 1 to install "baffles", has that been done?
 - Stehno Yes, we did have a feasibility study completed by Calpo, Hom and Dong, and the existing structure would support the baffles, however there would need to be modifications.
- Segura EVOC Range If we could find property this is an idea that the college would support.
 - Quinn Well the "Brickyard" definitely has potential, there is enough space for some of the activities.
 - Segura McClellan Park does have some land near the runway that would be suitable for an EVOC Course, or possibly near Sac International. We would need to have a plan before we would want to approach them.

Meeting Adjourned: 9:32 am

Attested to:

Kelly Rowley, Clerk of the Board

City of SACRAMENTO Police Department

SAMUEL D. SOMERS JR. Chief of Police

5770 Freeport Blvd., Suite 100 Sacramento, CA 95822-3516

> (916) 808-0800 Fax: (916) 808-0818 www.sacpd.org

December 7, 2016 Ref: COP 12-13

Stephen Quinn, Executive Director Northern California Regional Public Safety Training Authority 2409 Dean St, Suite 119 McClellan, CA 95652

Re: Change in Board Member Assignment

Dear Mr. Quinn:

Effective December 7, 2016, Acting Deputy Chief Kevin Gardner will serve on the Northern California Regional Public Safety Joint Powers Authority Board of Directors, representing the City of Sacramento Police Department.

Acting Deputy Chief Kevin Gardner will be the primary representative and Lieutenant Dennis Joy will be the alternate representative.

Sincerely,

amuel D. Somers Jr

SDS:bm

NORTHERN CALIFORNIA REGIONAL PUBLIC SAFETY TRAINING AUTHORITY - Statement of Revenues and Expenditures as of 11/30/16

42%

			95.0	as of 11/30/16						
	Ä	As of 11/30/15	BUDGET	VARIANCE	%	As of 11/30/16	16	BUDGET	VARIANCE	%
Revenues	U	(A)	(B) c 677 180 10	(C)	20 00%	(D)	90.0	(E) 677 180 10	(F) s 338 500.02	20000
2 CONTRIBUTIONS - SPD RANGE	9	20.086,066			20.00%			01.001.10		90.0c
3 CONTRIBUTIONS - IN-KIND LOS RIOS		•	51,000.00	51,000.00	0.00%		,	51,000.00	51,000.00	0.00%
4 WAPA - Grant Funding		•	55,850.00	•			•	F		
5 RENTS, LEASES		60,667.25	88,700,00	28,032.75	68.40%	58,923.04	3.04	101,845.25	42,922.21	57.86%
6 INTEREST, INVESTMENTS		844,91		(844.91)		974	974.59	•	(974.59)	
7 OTHER GOV'T REVENUE		84,665.72	130,275.00	45,609.28	64.99%	26,947.00	7.00	81,746.00	54,799.00	32.96%
8 POST CONTRACT COURSE REVENUE			732,767.38	732,767.38		00.969,8	00.0	723,209.50	716,513.50	0.93%
9 OTHER LOCAL REVENUE		14,990.10	14,600.00	(390.10)	102.67%	6,860.39	39	20,100.00	13,239.61	34.13%
10 Total Revenues	S)	499,758.00	\$ 1,750,372.48	\$ 1,194,764.48	28.55%	\$ 438,991.10	S	1,655,080.85	\$ 1,216,089.75	26.52%
10a Contributions from Reserves	آ		\$ 95,000.00				S	89,809.40		
10b REVISED TOTAL	_		\$ 1,845,372.48				S	1,744,890.25		
Expenses										
11 REGULAR SALARIES	S	93,355.39	\$ 328,001.75	\$ 234,646.36	28.46%	\$ 93,664.74	1.74 \$	319,720.00	\$ 226,055.26	29.30%
12 IN-KIND SALARIES	69	•	51,000.00	•				51,000.00	51,000.00	0.00%
13 WORKER'S COMPENSATION	Ø	6,916.73	7,750.00	833.27	89.25%	7,143.40	3.40	9,250.00	2,106.60	77.23% FY
14 ALLOCATED BENEFITS	S	11,042.68	52,950.00	41,907.32	20.85%	7,728.51	3.51	43,450.00	35,721.49	17.79%
15 INSTRUCTIONAL MEDIA/MATERIALS	(/)	2,124.72	6,630.00	•		7,638.47	3.47	8,500.00	861.53	89.86%
16 INSTRUCTIONAL - PRINTING	(A)	4,074.38	9,947.00	5,872.62	40.96%	3,167.44	.44	8,750.00	5,582.56	36.20%
17 INSTRUCTIONAL - BOOKS	S	19,131.35	48,574.00	1		24,579.62	.62	36,000.00	11,420.38	68.28% ICI
18 NON-INSTRUCTIONAL SUPPLIES	S	10,984.44	45,065.75	34,081.31	24.37%	18,683.14	3.14	44,276.75	25,593.61	42.20% ICI
19 NON-INSTRUCTIONAL PRINTING	69	460.18	7,350.00	6,889.82	6.26%	38	383.41	1,100.00	716.59	34.86%
20 TOOLS	မာ	300.92	4,500.00	4,199.08	%69'9	36.	363.53	4,500.00	4,136.47	8.08%
21 CONTRACTS - PERSONAL SERVICES	S	151,210,39	501,143,50	349,933,11	30.17%	104,941.00	.00	491,343.50	386,402.50	21.36%
22 TRAVEL AND CONFERENCE	W	18,676,65	00'006'99	48,223,35	27.92%	6,188.16	3.16	67,300.00	61,111.84	9.19%
23 DUES & MEMBERSHIPS	G	1,156.00	1,500,00	344.00	%20.77	1,267.67	.67	1,500.00	232.33	84.51% PFY
24 INSURANCE	(A)	34,083,95	35,000.00	916.05	97.38%	32,954.08	1.08	40,000.00	7,045.92	82.39% FY
25 UTILITIES AND HOUSKEEPING SVCS	Ø	1,756.27	43,850.00	42,093.73	4.01%	1,854.03	1.03	43,000.00	41,145.97	4.31%
26 ELECTRIC	60	40,718.37	102,000.00	61,281.63	39.92%	39,100.17	117	105,000.00	65,899.83	37.24%
27 GAS	S	6,828.21	34,000.00	27,171.79	20.08%	5,300.33	1.33	35,000.00	29,699.67	15.14%
28 SEWER	49	5,684.21	15,000,00	9,315.79	37.89%	4,064.19	.19	15,000.00	10,935.81	27.09%
29 TRASH	εs	918.32	4,800.00	3,881.68	19.13%	92(926.32	3,500.00	2,573.68	26.47%
30 PEST CONTROL	S	1,260,00	4,200.00	2,940.00	30.00%			4,000.00	4,000.00	%00.0
31 JANITORIAL SERVICES	69	15,514.35	40,000.00	24,485.65	38.79%	17,485.00	00'	42,000.00	24,515.00	41.63%
32 ALARM MONITORING	S	910.00	2,000,00	1,090.00	45.50%	625.00	00	1,500.00	875.00	41.67%
33 WATER	ь	10,285.06	25,000.00	14,714.94	41.14%	12,410.43	.43	25,000.00	12,589.57	49.64% 'DEC
34 LANDSCAPING SERVICES	S	9,200.00	23,750.00	14,550.00	38.74%	9,568.00	00.	23,000.00	13,432.00	41.60%
35 REPAIRS	Ø	18,564,15	79,200,00	60,635.85	23.44%	19,685.97	.97	80,000.00	60,314.03	24.61%
36 RENTS AND LEASES	U)	6,731.30	44,301.00	37,569.70	15.19%	6,883.06	90"	43,100.00	36,216.94	15.97%
37 AUDITS	S	•	18,500.00	18,500.00	0.00%			21,000.00	21,000.00	0.00%
38 POSTAGE	S	225.31	800,00	574.69	28.16%	286	289.98	200.00	210.02	58.00%
39 OTHER OPERATIONAL EXPENSES	Ø	4,071,91	21,300.00	17,228.09	19.12%	6,262.06	90.	21,600.00	15,337.94	28.99%
40 LEASEHOLD IMPROVEMENTS	S	33,730.96	163,951,35	130,220.39	20.57%	33,249.68		155,000.00	121,750.32	21.45%
41 Total Expenses \$	(A)	509,916.20	\$ 1,788,964.35	\$ 1,194,100.22	28.50%	\$ 466,407.39	!	\$ 1,744,890.25	\$ 1,278,482.86	26.73%

FY 16-17 REVENUE DETAIL

Contributions - Member Agencies	338,590,08 338,590,08	80.069
Interest on investments	974.59 974	974.59
Classrooms, Mat Rooms, Obstacle Course	15,760.94	
Tactical Village	14,468.75	
Ridewell - B683	6,765.25	
Range 1	8 250 00	
Range 2	1,731.25	
Range 3	7,403.10	
Shoothouse	4,543.75 58,923.04	923,04
Member Agency - Reimbursements	00 299	(
Basic SWAT Course	12,350.00	
SWAT Team Leader Course	4,875.00	
SWAT Update	•	
SWAT INSTRUCTOR	1,600.00	
CNT Course		
Simunitions Course T4T, Arden Fair	2,380,00	
Tactical Village - TSO - ShootHouse RSO	5,075.00 26,947.00	947.00
ICI NON-POST Reimbursable	00'969'9	
ICI POST Reimbursable		
ICI CHP Reimbursable		
ICI - Indirect Fees	969'9	00.969.9
Canteen, CC Processing Fee	289.95	
Liberty/Miwall - Brass Recycling	5,782.50	
Ridewell - B683 - reimbursements	787.94 6,860	6,860.39
	\$ 438,991,10 \$ 438,991,10	991.10

No Calif Regional Public Safety Training

Statement of Activities (YTD) (Columnar, Landscape)

	MEMBER AGENCY CONTRIBUTI ONS	MEMBER AGENCY REIMBURSEMEN	FACILITY USE FEES	MISC - NON GOV'T REVENUE	ICI - INDIRECT FEES	Total
Revenues						
CONTRIBUTIONS, GIFTS, GRANTS	\$338,590.08					\$338,590.08
RENTS, LEASES	0000,000		\$58,923.04			58,923.04
INTEREST, INVESTMENTS				\$974.59		974.59
OTHER GOV'T REVENUE		\$667,00		5,075.00		5,742.00
OTHER LOCAL REVENUE	694.21			6,042.45		6.736.66
Total Revenues	\$339,284.29	\$667.00	\$58,923.04	\$12,092.04	\$0.00	\$410,966,37
Expenses						
	004 070 50					
REGULAR SALARIES WORKER'S COMPENSATION	\$81,879.56					\$81,879,56
ALLOCATED BENEFITS	7,050.67					7,050.67
NON-INSTRUCTIONAL SUPPLIES	6,849.63 15,655.10					6,849.63
NON-INSTRUCTIONAL PRINTING	383.41					15,655.10
TOOLS	363.53					383.41
CONTRACTS - PERSONAL SERVICES	4,600.00					363,53 4,600.00
TRAVEL AND CONFERENCE	170.89					170.89
DUES AND MEMBERSHIPS	1,267,67					1,267.67
INSURANCE	32,954.08					32,954.08
UTILITIES AND HOUSKEEPING SVCS	1,854.03					1,854.03
ELECTRIC	39,100.17					39,100.17
GAS	5,300.33					5,300.33
SEWER	4,064.19					4,064.19
TRASH	926.32					926.32
JANITORIAL SERVICES	17,485.00					17,485.00
ALARM MONITORING	625.00					625.00
WATER	12,410.43					12,410,43
LANDSCAPING SVCS	9,568.00					9,568.00
REPAIRS	19,685,97					19,685.97
RENTS AND LEASES	626.00					626.00
POSTAGE	101.98					101,98
OTHER OPERATIONAL EXPENSES	5,595.06	\$667.00				6,262.06
BLDG LEASEHOLD IMPROVEMENTS	33,249.68					33,249.68
Total Expenses	\$301,766.70	\$667.00	\$0.00	\$0.00	\$0.00	\$302,433.70
Change In Net Assets	\$37,517.59	\$0.00	\$58,923,04	\$12,092.04	\$0,00	\$108,532,67
Net Assets At Beginning Of Year	\$0,00	\$0.00	\$0,00	\$0.00	\$0,00	\$0,00
Net Assets At End Of Year	\$37,517.59	\$0.00	\$58,923.04	\$12,092.04	\$0.00	\$108,532,67

	BASIC SWAT 10/3- 14/2016	SWAT UPDATE/HR/CQB 1/24-26/17	BASIC SWAT 3/6- 17/2017	SWAT INSTRUCTOR 5/9-13/2017	SWAT UPDT/HR/ CQB 6/3- 15/2017
Revenues					7072071
OTHER GOV'T REVENUE	\$11,875.00		\$475.00	\$1,600.00	
Total Revenues	\$11,875.00	\$0.00	\$475.00	\$1,600.00	\$0.00
Expenses					
INSTRUCTIONAL - PRINTING	\$974.33				
CONTRACTS - PERSONAL SERVICES	8,756.00				
Total Expenses	\$9,730.33	\$0.00	\$0.00	\$0.00	\$0.00
Change In Net Assets	\$2,144 67	\$0.00	\$475.00	\$1,600.00	\$0.00
Net Assets At Beginning Of Year	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Net Assets At End Of Year	\$2,144.67	\$0.00	\$475.00	\$1,600.00	\$0.00

	POST LEOKA CONTRACT	POST CRITICAL INCIDENTS	Total
Revenues			
Total Revenues	\$0.00	\$0.00	\$0.00
Expenses			
CONTRACTS - PERSONAL SERVICES	\$8,050.00		\$8,050.00
Total Expenses	\$8,050.00	\$0.00	\$8,050.00
Change in Net Assets	(\$8,050,00)	\$0.00	(\$8,050,00)
Net Assets At Beginning Of Year	\$0.00	\$0.00	\$0.00
Net Assets At End Of Year	(\$8,050.00)	\$0.00	(\$8,050.00)

	ICI - TO BE ALLOCATED	ICI CORE COURSE 10/19- 30/2016	ICI CA 11/14- 18/2016	ICI OIS 11/14- 18/2016	ICI HOM 12/5- 16/2016	ICI SA 1/9- 13/2017
Revenues						
OTHER GOV'T REVENUE		\$4,558.00	\$1,500.00			
Total Revenues	\$0.00	\$4,558.00	\$1,500.00	\$0.00	\$0.00	\$0.00
Expenses						
REGULAR SALARIES	\$4,519,12	\$2,422.02				
WORKER'S COMPENSATION		30,91				
ALLOCATED BENEFITS	323.04	185.28				
INSTRUCTIONAL - MEDIA/MATERIAL		523,93	\$124.34	\$111.60	\$460,23	\$124.34
INSTRUCTIONAL - PRINTING		533,10	392.90	15.24		
INSTRUCTIONAL - BOOKS		1,109,27	269.65	340.00	1,073,34	2,740.53
NON-INSTRUCTIONAL SUPPLIES	2,395.14	23,39	39.99	41.89	23.39	42.49
CONTRACTS - PERSONAL SERVICES		28,320.00				
TRAVEL AND CONFERENCE		1,973,92				
RENTS AND LEASES		4,035,50				
POSTAGE	136.30	16,45				
Total Expenses	\$7,373.60	\$39,173.77	\$826.88	\$508.73	\$1,556,96	\$2,907.36
Change In Net Assets	(\$7,373.60)	(\$34,615.77)	\$673.12	(\$508.73)	(\$1,556.96)	(\$2,907.36)
Net Assets At Beginning Of Year	\$0,00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Net Assets At End Of Year	(\$7,373,60)	(\$34,615.77)	\$673.12	(\$508.73)	(\$1,556.96)	(\$2,907.36)

	ICI HOM 1/16- 27/2017	ICI OIS 1/23- 27/2017	ICI CA 2/6- 10/2017	ICI SA 2/27- 3/3/2017	ICI HOMICIDE 3/13-24/2017	ICI OIS 4/10- 14/2017
Revenues						
OTHER GOV'T REVENUE			\$638.00			
Total Revenues	\$0.00	\$0.00	\$638.00	\$0.00	\$0.00	\$0.00
Expenses						
INSTRUCTIONAL - MEDIA/MATERIAL	\$460.23	\$111,60	\$124.34	\$124.34		\$111.60
INSTRUCTIONAL - PRINTING			371.52			
INSTRUCTIONAL - BOOKS	1,073.34	340.00	269,65	2,740.52		340.00
NON-INSTRUCTIONAL SUPPLIES	23.38	41.88	39.99	42.49		41.90
Total Expenses	\$1,556.95	\$493.48	\$805,50	\$2,907.35	\$0.00	\$493.50
Change In Net Assets	(\$1,556.95)	(\$493.48)	(\$167.50)	(\$2,907.35)	\$0.00	(\$493.50)
Net Assets At Beginning Of Year	\$0.00	\$0.00	\$0:00	\$0.00	\$0.00	\$0.00
Net Assets At End Of Year	(\$1,556.95)	(\$493.48)	(\$167.50)	(\$2,907.35)	\$0.00	(\$493.50)

	ICI CORE 4/17-28/2017	ICI SA 5/8- 12/2017	ICI CORE 5/15- 26/2017	ICI CORE 6/5- 16/2017
Revenues				
Total Revenues	\$0,00	\$0.00	\$0.00	\$0.00
Expenses				
INSTRUCTIONAL - MEDIA/MATERIAL	\$739.64	\$111.60	\$739,65	\$739,65
INSTRUCTIONAL - BOOKS	1,109.26	2,740.53	1,109.26	1,109,27
NON-INSTRUCTIONAL SUPPLIES	23.40	42.49	23.39	23,39
Total Expenses	\$1,872.30	\$2,894.62	\$1,872,30	\$1,872.31
Change In Net Assets	(\$1,872.30)	(\$2,894.62)	(\$1,872.30)	(\$1,872.31)
Net Assets At Beginning Of Year	\$0.00	\$0.00	\$0,00	\$0.00
Net Assets At End Of Year	(\$1,872.30)	(\$2,894.62)	(\$1,872.30)	(\$1,872.31)

	CHP ICI CORE 9/5- 16/2016	CHP HOMICIDE 10/3-14/2016	CHP ICI CORE 1/30-2/10/2017	CHP HOMICIDE 2/27-3/10/2017	CHP ICI CORE 3/27- 4/7/2017	CHP ICI SA 5/1-5/2017
Revenues						
Total Revenues	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Expenses						
REGULAR SALARIES	\$2,422.02	\$2,422.02				
WORKER'S COMPENSATION	30.91	30,91				
ALLOCATED BENEFITS	185.28	185,28				5.
INSTRUCTIONAL - MEDIA/MATERIAL	507,31	460,23	\$739,63	\$739.63	\$460.23	\$124:35
INSTRUCTIONAL - PRINTING	492.51	387.84				
INSTRUCTIONAL - BOOKS	1,109.27	1,073.34	1,109.27	1,109.26	1,073.34	2,740.52
NON-INSTRUCTIONAL SUPPLIES	23.39	23.39	23.38	23.40	23.40	42.48
CONTRACTS - PERSONAL	28,590.00	25,665,00				
TRAVEL AND CONFERENCE	1,535.81	2,507.54				
RENTS AND LEASES	1,413.72	807.84				
POSTAGE	16.45	18.80				
Total Expenses	\$36,326.67	\$33,582,19	\$1,872.28	\$1,872.29	\$1,556.97	\$2,907.35
Change In Net Assets	(\$36,326.67)	(\$33,582,19)	(\$1,872.28)	(\$1,872.29)	(\$1,556.97)	(\$2,907.35)
Net Assets At Beginning Of Year	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0,00
Net Assets At End Of Year	(\$36,326,67)	(\$33,582.19)	(\$1,872.28)	(\$1,872.29)	(\$1,556.97)	(\$2,907.35)

No Calif Regional Public Safety Training

Statement of Cash Flows Worksheet

For the period ended 11/30/2016

	Year to Date
Cash Flows from Operating Activities	
Change in net assets	(\$27,416.29)
	(427,410.23)
Adjustments	
(To convert net assets to cash basis)	
Decrease in Current Year Receivables	\$316,897.49
Decrease in Accounts Receivable-Prior Year	\$510.79
Decrease in Accounts Receivable-Prior Year	\$475,00
Decrease in Accounts Receivable-Prior Year	\$6,156.61
Decrease in Accounts Receivable-Prior Year	\$17,150,00
Decrease in Accounts Receivable-Prior Year	\$35,969,88
Decrease in Prepaid Expenses	\$36,982.61
Decrease in Prepaid Expenses	\$50.00
Decrease in Prepaid Expenses	\$50.00
Increase in Prepaid Expenses	(\$475.00)
Decrease in Accounts Payable Module-Vendor	(\$34,708.02)
Decrease in Accounts Payable-Prior Year	(\$30,667.02)
Decrease in Accounts Payable-Prior Year	(\$1,475.73)
Decrease in Accounts Payable-Prior Year	(\$713.64)
Decrease in Accounts Payable-Prior Year	(\$98,54)
Decrease in Accounts Payable-Prior Year	(\$12.84)
Decrease in Accounts Payable-Prior Year	(\$93.31)
Decrease in Accounts Payable-Prior Year	(\$123.73)
Decrease in Accounts Payable-Prior Year	(\$1,095.49)
Decrease in Accounts Payable-Prior Year	(\$18.00)
Decrease in Accounts Payable-Prior Year	(\$6,672.00)
Decrease in DEFERRED REVENUE	(\$1,190.00)
Decrease in DEFERRED REVENUE	(\$1,600.00)
Decrease in DEFERRED REVENUE	(\$475.00)
Total Adjustments	\$334,824.06
	9594,024,00
Net Cash used by Operating activities	\$307,407,77
Cash Flows from Investing Activities	
Net Cash Used by Investing Activities	\$0.00
	40.00
Net Increase (Decrease) in Cash	\$307,407,77
Cash and Cash Equivalents at Beginning of Period	
Seatt bird Casti Edurations at Bediminid of Letion	\$1,429,679.20
Cash and Cash Equivalents at End of Period	\$1,737,086.97

100.00%

4.98%

1.25%

23.76%

0.40%

64.01%

5.61%

PERCENTAGES

No Calif Regional Public Safety Training

Customer Ledger Aging By Due Date (Summary)

Report Date:

11/30/16

				Days Past Due	st Due	:		
Cust ID	Name	Current 11/30 - After	1 - 30 10/31 - 11/29	31 - 60 10/01 - 10/30	61 - 90 09/01 - 09/30	91 - 120 08/02 - 08/31	121 + Prior - 08/01	Balance
ABC001	Dept. of Alcohol	\$500.00	00.08	\$0,00	00'08	80.00	\$0.00	\$500.00
CDCR01	CDCR - OCS	\$437.50	20.00	\$0.00	80.00	\$0.00	\$0.00	\$437.50
CDCR04	CDCR - DAPO	\$1,400.00	20.00	S700.00 P	\$0.00	\$0.00	\$0.00	\$2,100.00
CDCR07	CDCR-Office of Internal Affair	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,912.47	\$7,912.47
CHP001	California Highway Patrol	\$0,00	\$0.00	\$0.00	\$3,175.00	\$0.00	\$0.00	\$3,175.00
CHPD01	Citrus Heights Police Dept.	\$467,19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$467,19
00800	County of Sacramento - Probati	20.00	20.00	\$0.00	8700.00	20.00	\$0.00	\$700,00
DCA001	Dept, of Consumer Affairs	\$1,387.50	20.00	\$0.00	\$0.00	\$0.00	\$0,00	\$1,387,50
DFG001	CA Dept Fish & Wildlife	\$1,006.25	20 00	80.00	\$1,600.00	\$612.50	\$0.00	\$3,218.75
DMC001	Department of Motor Vehicles	\$375.00	20.00	80.00	80.00	\$0.00	\$0.00	\$375,00
DOI001	Department of Insurance	20.00	\$500.00 P	80.00	80.00	\$0.00	\$0.00	\$500,00
DOJ002	Department of Justice	80.00	\$0.00	\$0.00	\$600.00	\$0.00	\$0.00	\$600.00
DVA001	Department of Veterans Affairs	\$500.00	\$0.00	\$0.00	80.00	20.00	\$0.00	\$500.00
FEC001	Fulton El Camino Recreations	\$250 00	20.00	\$0.00	\$0.00	\$0.00	\$0.00	\$250 00
FTB001	Franchise Tax Board	\$700.00	20.00	80.00	\$0.00	\$0.00	\$0.00	\$700.00
GPD001	Galt Police Department	\$237.50	20.00	20.00	\$0,00	\$0.00	\$0.00	\$237.50
HSI001	Homeland Security Invest.	20.00	\$418.75	\$375.00	80.00	20 00	\$375.00	\$1,168.75
IRS002	Internal Revenue Service	20.00	\$0.00	\$0.00	80.00	20.00	\$11,50	\$11.50
LRC001	LRCCD	\$0.00	\$56,431.68	\$0.00	\$57,098,68	\$0.00	\$0.01	\$113,530,37
MCS001	Mendocino County Sheriff	\$4,050.00	20.00	20.00	80.00	80.00	\$0.00	\$4,050.00
ONETIM	One Time Customer	\$375.00 P	20.00	\$0.00	\$0.00	\$0.00	20.00	\$375.00
POST01	COMMISSION ON P.O.S.T.	\$0.00	20.00	20.00	80.00	\$2,700.00	\$4,856.60	\$7,556.60
PT0001	Pinnacle Tactical	\$1,150.00 P	20.00	20.00	80.00	80.00	\$93,75	\$1,243,75
SAC001	City of Sacramento - SPD	\$0.00	\$56,431,68 P	20.00	\$0.00	\$0.00	20.00	\$56,431,68
SAC002	City of Sacramento - SFD	\$0.00	\$56,431.68 P	20.00	20.00	\$0.00	20.00	\$56,431,68
SAC003	City of Sacramento-UASI	\$750.00	00.08	20.00	80.00	\$0.00	80.00	\$750,00
SSD001	Sacramento Sheriff Department	\$700,00	\$0.00	\$0.00	20 00	80.00	\$0.00	\$700,00
TRPD01	Twin Rivers Police Department	\$250.00	20.00	20.00	20 00	\$0.00	\$0.00	\$250,00
WSPD01	West Sacramento Police Dept.	\$375,00 P	\$0.00	80.00	\$0.00	80.00	\$0.00	\$375.00
	TOTALS:	\$14,910.94	\$170,213.79	\$1,075.00	\$63,173.68	\$3,312.50	\$13,249.33	\$265,935.24
	-	:				OUTSTANDING	OUTSTANDING AS OF 12/12/16	\$115,963.36 \$149,971.88

CD LADDER INVESTMENTS

Here is what a new 5-year FDIC insured CD ladder would look like today for \$150,000:

```
$30,000; 1 year; Bank of India NY; 1.00%
$30,000; 2 year; BMW Bank; 1.40%
$30,000; 3 year; Ally Bank; 1.60%
$30,000; 4 year; Comenity Bank; 1.75%
$30,000; 5 year; Synchrony Bank; 2.10%
```

Our average yield of the portfolio would be 1.57% for the first year; year one interest; \$2355

Year two ladder would be:

```
$30,000; 1 year; 1.40%
$30,000; 2 year; 1.60%
$30,000; 3 year; 1.75%
$30,000; 4 year; 2.10%
$30,000; 5 year; 2.01%
```

Average portfolio yield for year two would be 1.79%; year two interest earnings; \$2685

Year three ladder would be:

```
$30,000; 1 year; 1.60%
$30,000; 2 year; 1.75%
$30,000; 3 year; 2.10%
$30,000; 4 year; 2.10%
$30,000; 5 year; 2.10%
```

Average portfolio yield for year three would be 1.93%; year three interest earnings; \$2895

Year four ladder would be:

```
$30,000; 1 year; 1.75%
$30,000; 2 year; 2.10%
$30,000; 3 year; 2.10%
$30,000; 4 year; 2.10%
$30,000; 5 year; 2.10%
```

Average portfolio yield for year four would be 2.03%; year four interest earnings; \$3045

Year Five ladder would be:

```
$30,000; 1 year; 2.10%
$30,000; 2 year; 2.10%
$30,000; 3 year; 2.10%
$30,000; 4 year; 2.10%
$30,000; 5 year; 2.10%
```

Average portfolio yield for year five would be 2.10%; year five interest earnings; \$3150

Total interest earnings over 5 year; \$14,130